## Getting People Involved

The first thing to remember when forming an AAU sports program is . . . everything becomes easier when the workload is shared with others. Securing help to assist with the responsibilities of starting and maintaining a successful program should be your first priority. Here are a few suggestions regarding getting started:

## **Volunteer Payment**

When you're looking for individuals to assist with your program, you should understand that payment is essential to the volunteer process. Not in the terms of financial assistance, although that is always welcomed, but in the creation of an environment rich in personal recognition. The more you make people feel good about being involved by your words and actions, the more they will contribute. "The more you give, the more you receive" has neve been more true.

## **Contact The Parents**

The greatest human resource any program has are the parents of the athletes. Simply by asking for help you will have access to a large pool of willing and enthusiastic volunteers. Parents make great assistant coaches, treasurers, secretaries, or really anything you ask them to be. Belive it or not the parents you want to solicit first are the ones whose schedules are so full they don't have the time! You need them for exactly that reason . . . they don't have the time. Successful people, achievers, never have the time. Yet they find enough each day to continue to dream, plan and do. Your challenge will be getting them to readjust their priority list to include your program. Remind them what they received as a youngster from that special someone who was willing to give back, that should do it.

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